IMDEX Presentation
Morgan Stanley Conference

PAUL HOUSE - CHIEF OPERATING OFFICER
PAUL EVANS - CFO & COMPANY SECRETARY
13 JUNE 2019

IMDEX™

A leading Mining-Tech Company. Enabling successful and cost-effective operations, from exploration to extraction.

IMDEX at a Glance
A leading Mining-Tech company

IMDEX

Outperforming market growth

Exciting pipeline of new technologies

Compelling opportunities for sustainable revenue and earnings growth

MARKET CAP
$402.6m
67% INSTITUTIONAL INVESTORS
AS AT 31 DEC 2018

STRONG MARKET PRESENCE ON
70%
OF MINERAL RIGS GLOBALLY

MINING VALUE CHAIN – ONLY COMPANY WITH END-TO-END TECHNOLOGY PORTFOLIO

REVENUE CAGR
22.5%
FY16 – FY18

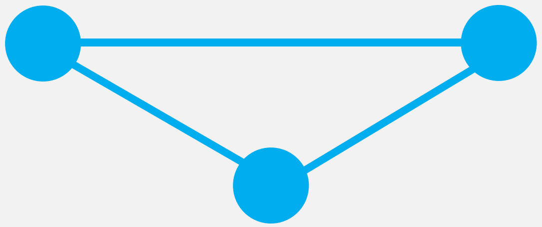
1H19 EBITDA MARGIN
20%

1H19 BALANCE SHEET – STRONG NET CASH POSITION
$20.6m

What Our Technologies Do
Enable successful cost-effective operations

“We develop cloud-connected devices and drilling optimisation products to improve the process of identifying and extracting mineral resources globally. It’s about drilling faster and smarter and knowing your rocks in real-time.”

DR MICHELLE CAREY GENERAL MANAGER - IMDEX PRODUCT DEVELOPMENT



Drilling Faster & Smarter

- Drilling productivity and rig alignment technologies
- Automated and remote drilling fluid testing technologies
- Data collection and paperless reporting software

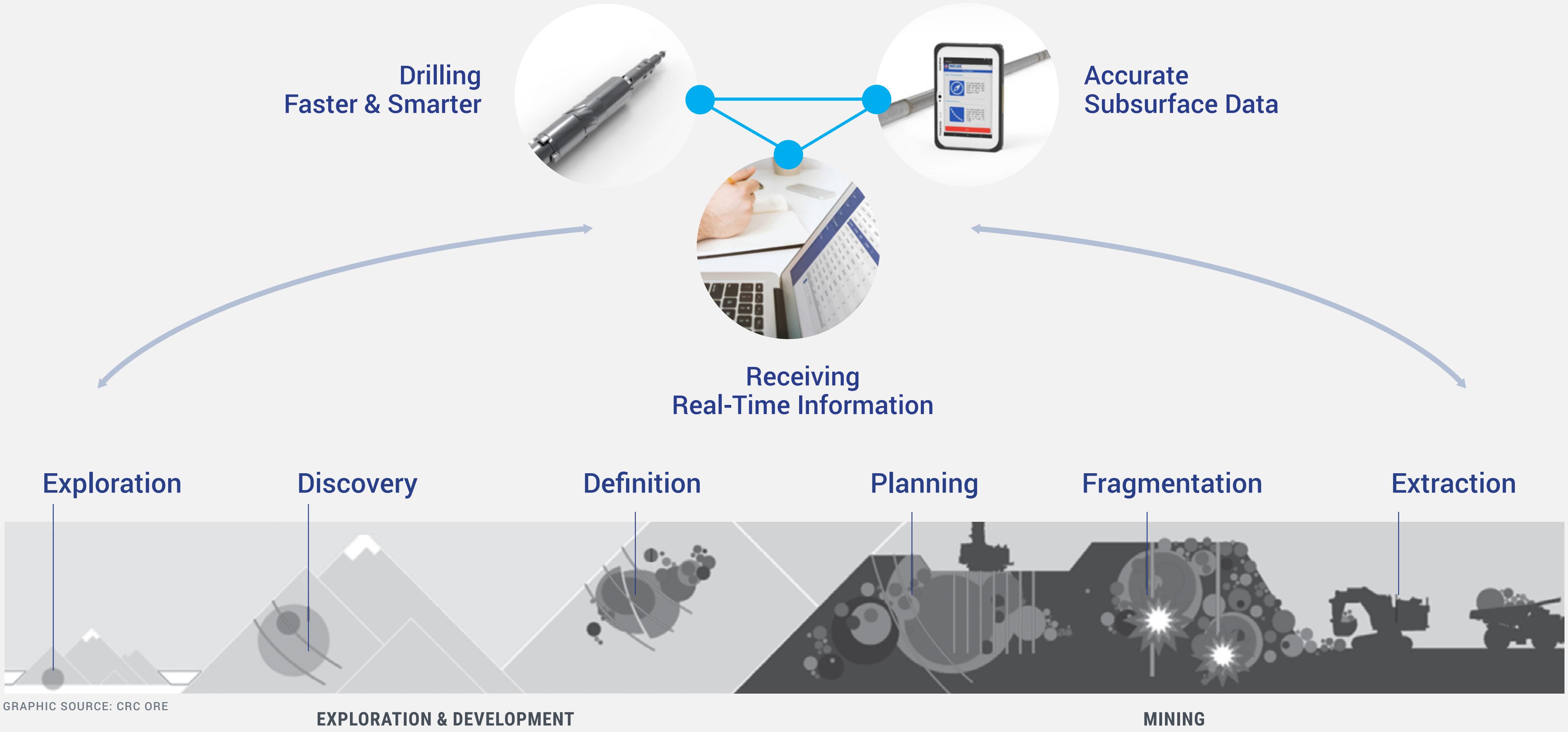
Accurate Subsurface Data

- Downhole survey sensors
- Core orientation and gamma logging technologies
- In-field sampling and analysis technologies

Receiving Real-Time Information

- Secure cloud-based services
- Real-time subsurface visualization
- Interpretive software – geological data

Technology Portfolio
Applicable across whole mining value chain



Key Metrics
A strong financial platform

	FY17 $m	FY18 $m	1H19 $m
Revenue	176.2	218.5	125.0
EBITDA	31.5	42.4	25.2
NPAT	3.7	21.1	13.5
EPS (cents)	1.1	5.7	3.6
Operating cash flow	13.1	15.9	19.0
Fully-franked dividend (cents)	-	-	0.8
EBITDA margin	18%	19%	20%
Net cash	12.2	7.8	20.6

1H19 FINANCIAL PERFORMANCE
(V 1H18)

19% REVENUE

25% EBITDA

27% NPAT

MAINTAINED GROSS MARGINS

STRONG NET CASH POSITION

$20.6M

REVENUE CAGR
22.5%
FY16 - FY18

Revenue
Growth outpacing tool fleet growth

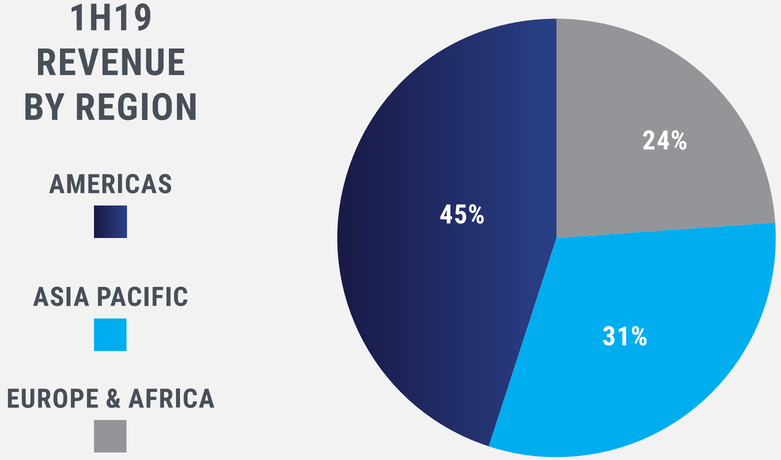
Revenue

3Q FY19 up on 3Q FY18

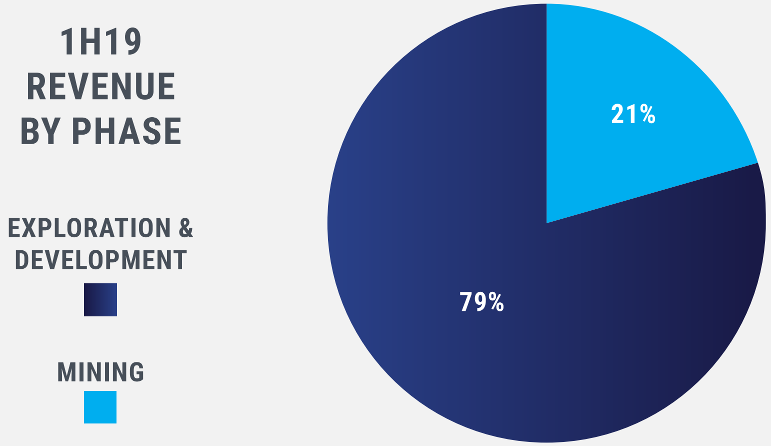
MAINTAINED GROSS MARGINS

- More advanced instrumentation and technologies deliver greater benefits to clients
- A greater proportion of newer tools in the fleet – 3 to 5x the revenue of older generation tools
- 30% of applicable tools – cloud-enabled
- 143 clients receiving cloud-enabled data
- Strong IP protection

1H19 REVENUE BY REGION



1H19 REVENUE BY PHASE



Compelling Opportunities

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Growth Strategy
Compelling opportunities for sustainable growth

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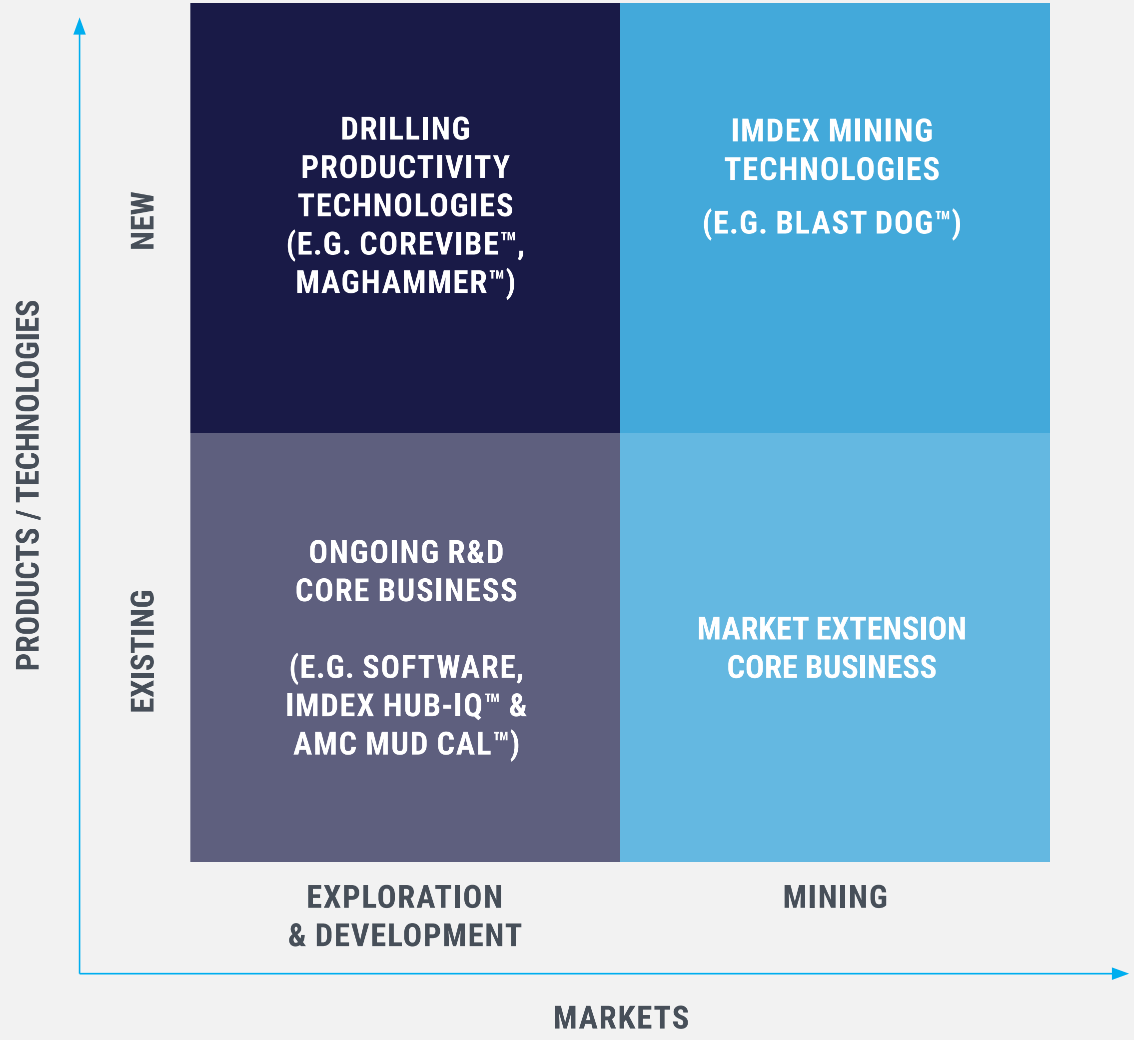
Protect and grow core business by: enhancing technical leadership; technical integration; and increasing share of wallet

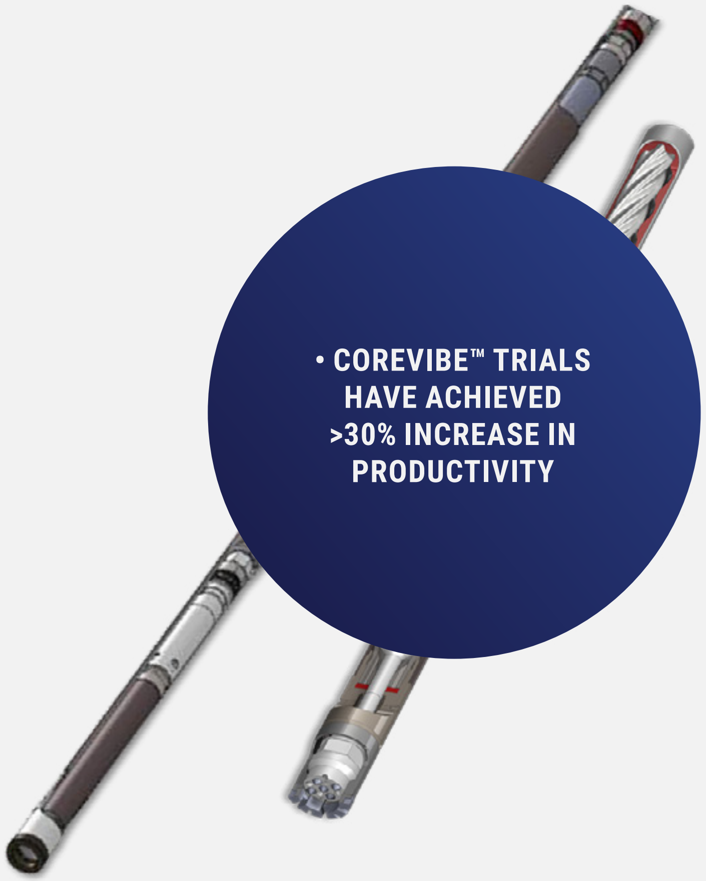
Extension into larger adjacent mining market to create an additional revenue stream which is less cyclical



Exploration & Development Segment
Priority Projects

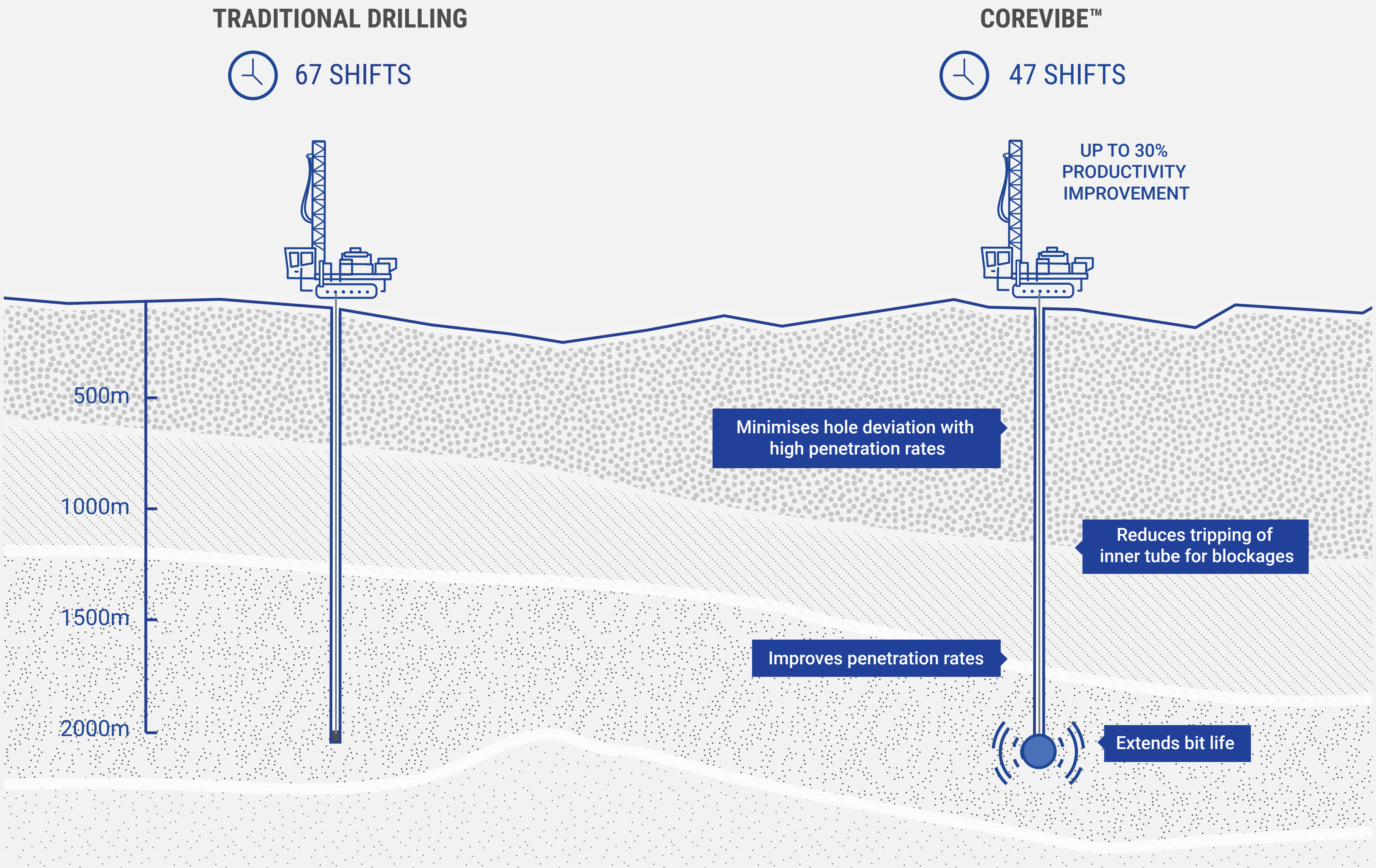
COMMERCIALISE DRILLING PRODUCTIVITY TECHNOLOGIES – COREVIBE™ AND MAGHAMMER™

- Attractive addressable market
  COREVIBE™ ~ 1800 coring rigs
- Strong industry demand for greater productivity - from drilling contractors and resource companies
- Unique technologies with strong IP protection
- Will not cannibalize existing product offering
- Ability to generate additional rental revenue per month
- Ability to leverage existing cost base, client network and infrastructure globally
- Manufacturing and distribution fits well within capabilities



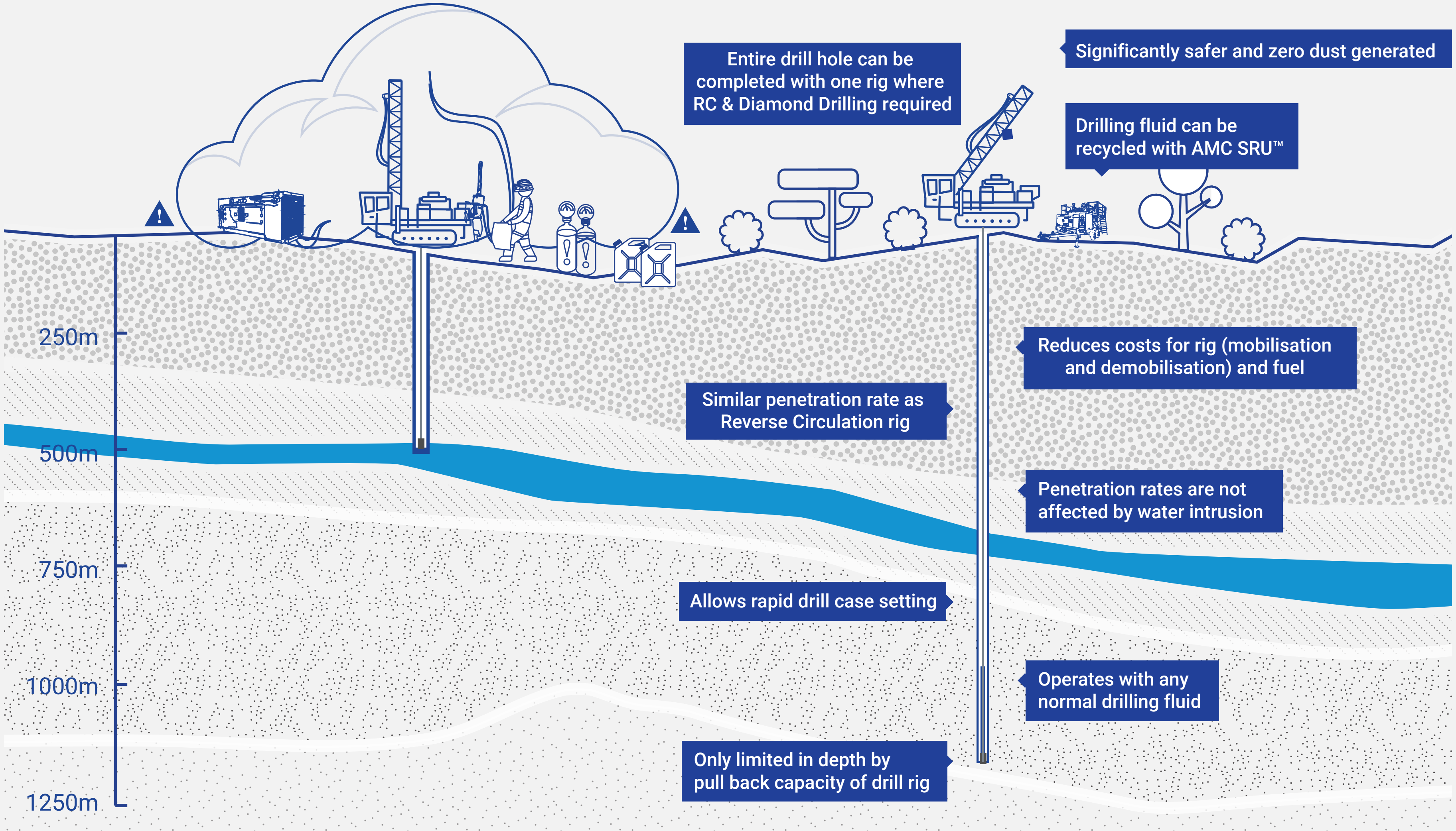
COREVIBE™
Significant productivity gains for clients

HIGH FREQUENCY PULSE ASSISTED DRILLING FOR WIRELINE CORING OPERATIONS



MAGHAMMER™
Significant productivity & safety benefits for clients

FLUID DRIVEN PERCUSSIVE DRILLING ON A DIAMOND DRILL RIG



Mining Segment
Priority Project

COMMERCIALISE BLAST DOG™ TECHNOLOGY

- Substantial addressable market, ~6000 blasts per day
- Strong demand for productivity increases
- Limited technology risk – leverages existing technology and engineering expertise
- Strong support from industry partners – Orica, Anglo American and Teck Resources
- Potential to provide additional sustainable rental revenue
- Ability to leverage existing cost base and infrastructure globally

Blast DOG™
Optimised blasting and material tracking

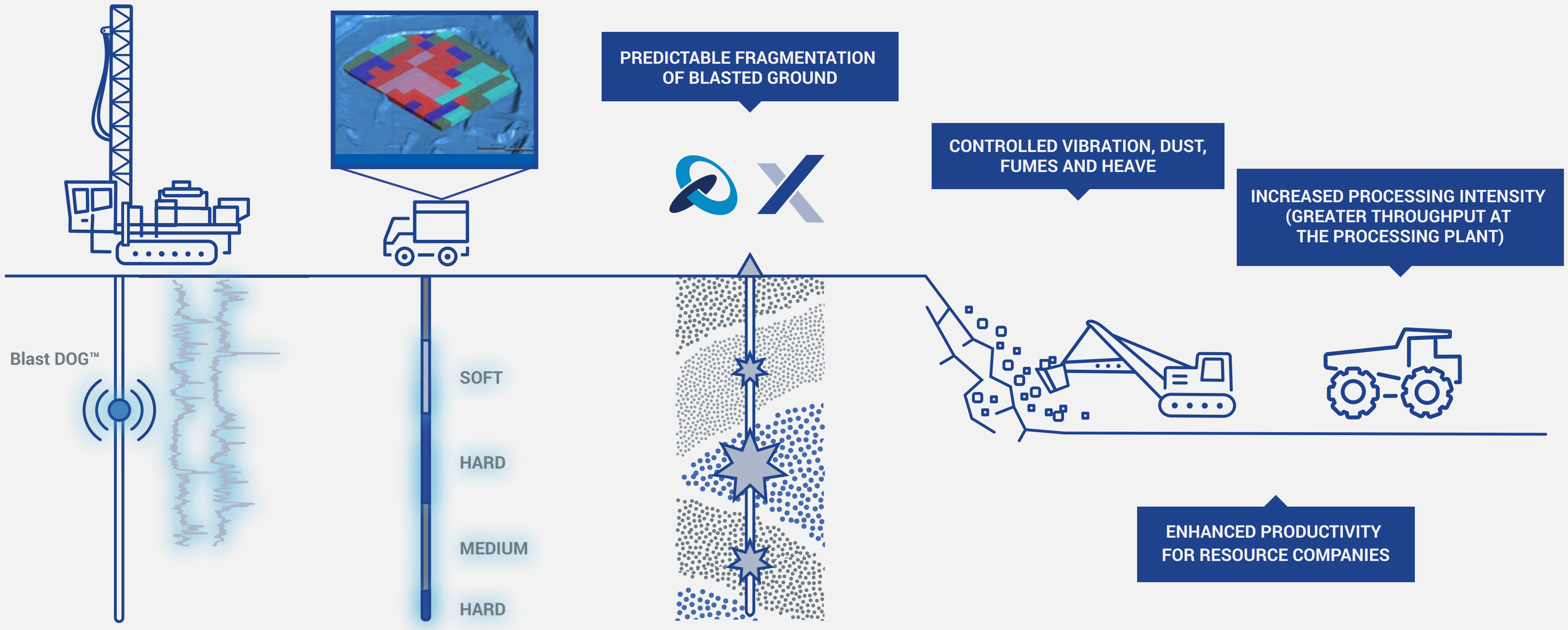
Drilling

Domaining Analytics

Optimised Blasting

Post-Blast Metrics

Productivity & Processing Metrics



Holes are logged using IMDEX multi-sensor, which measures physical properties

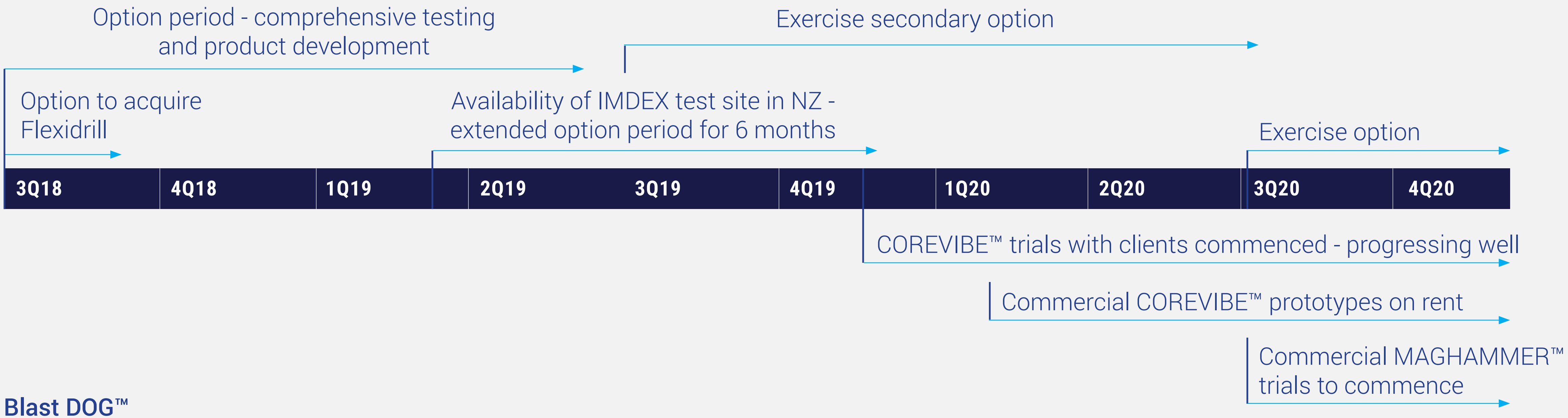
Analytics are applied to identify material boundaries – i.e. how hard or soft the ground is

Information from these analytics forms the input for blast design utilising Orica's BlastIQ. Data is transferred via IMDEXHUB-IQ™ to Orica's BlastIQ™

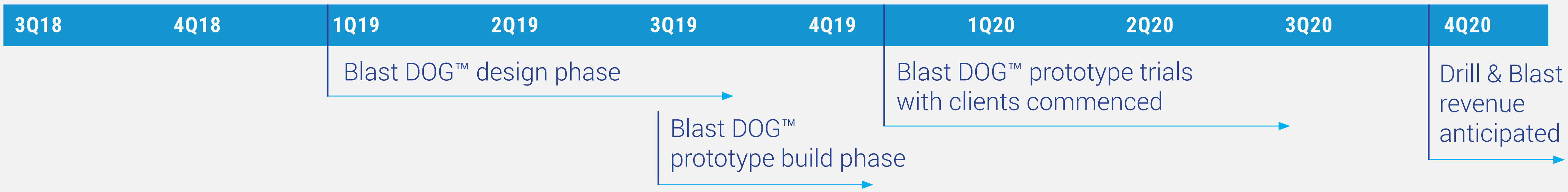
The blasting process is optimised – i.e. varying energy in blast holes depending on ground type

On Track to Deliver New Technologies
Additional revenue and earnings from FY20

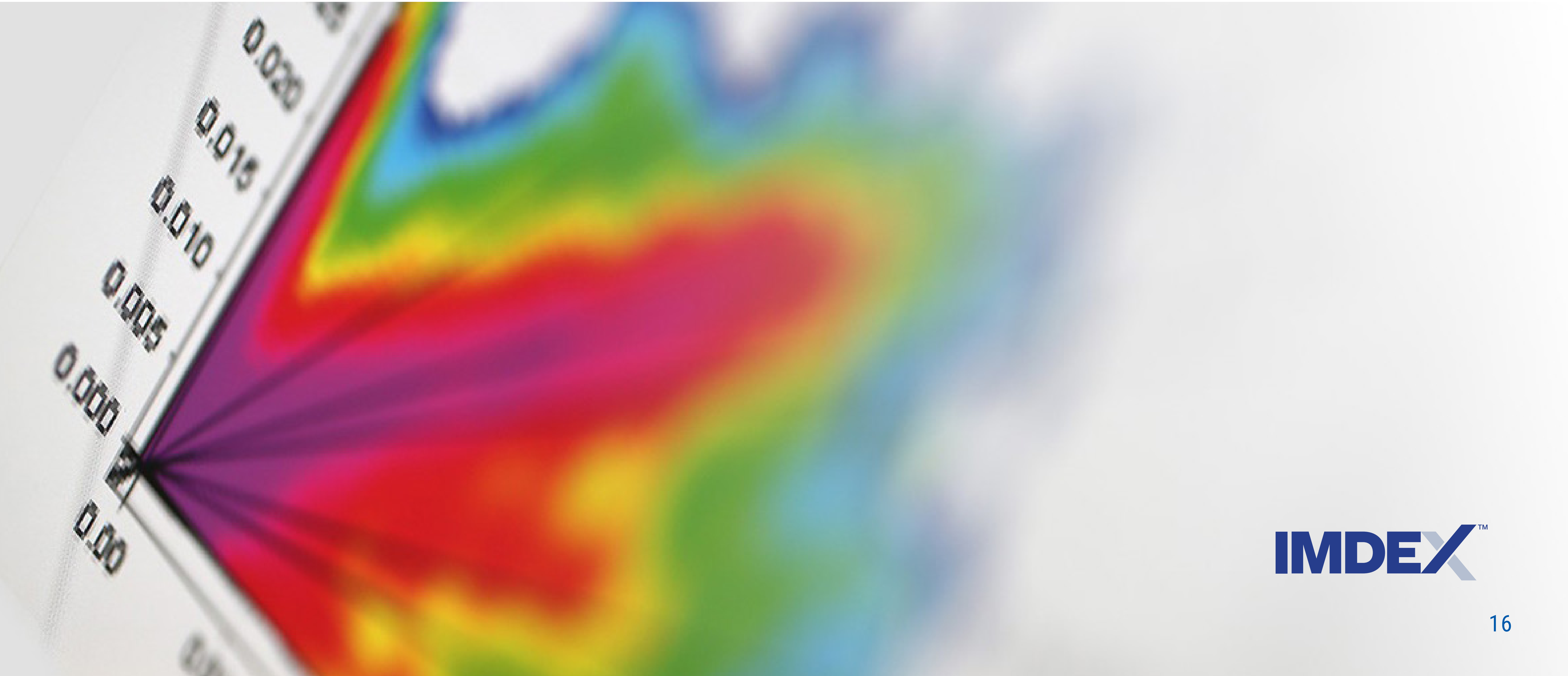
COREVIBE™ & MAGHAMMER™



Blast DOG™



Outlook & Summary



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Industry Outlook
Longer-term opportunities

- S&P forecast non-ferrous exploration budgets to increase 5% - 10% for CY19
- Mining production levels and commodity market fundamentals remain positive
- Dearth of recent discoveries
- Opportunities to find new deposits at depth
- New mines – deeper, more drilling, higher costs and longer development times
- Importance of drilling productivity technologies and innovation to lower costs, increase productivity and safety

Summary
Well positioned to deliver returns to shareholders

- Strong financial platform and competitive advantages
- Driving own growth
- Positioned to benefit from industry dynamics
- On track to commercialise new drilling productivity technologies in FY20 to grow core business
- On track for further extension into mining with Drill & Blast technologies to generate more sustainable revenue from FY20

Thank you

IMDEX™

Appendices

Company Snapshot
As at 31 December 2018

IMDEX

CORPORATE INFORMATION

ASX listed		IMD
Share price	$	1.07
Issued shares	m	376.3
Market cap	$m	402.6

SHARE REGISTER
ANALYSIS OF TOP 50 SHAREHOLDERS

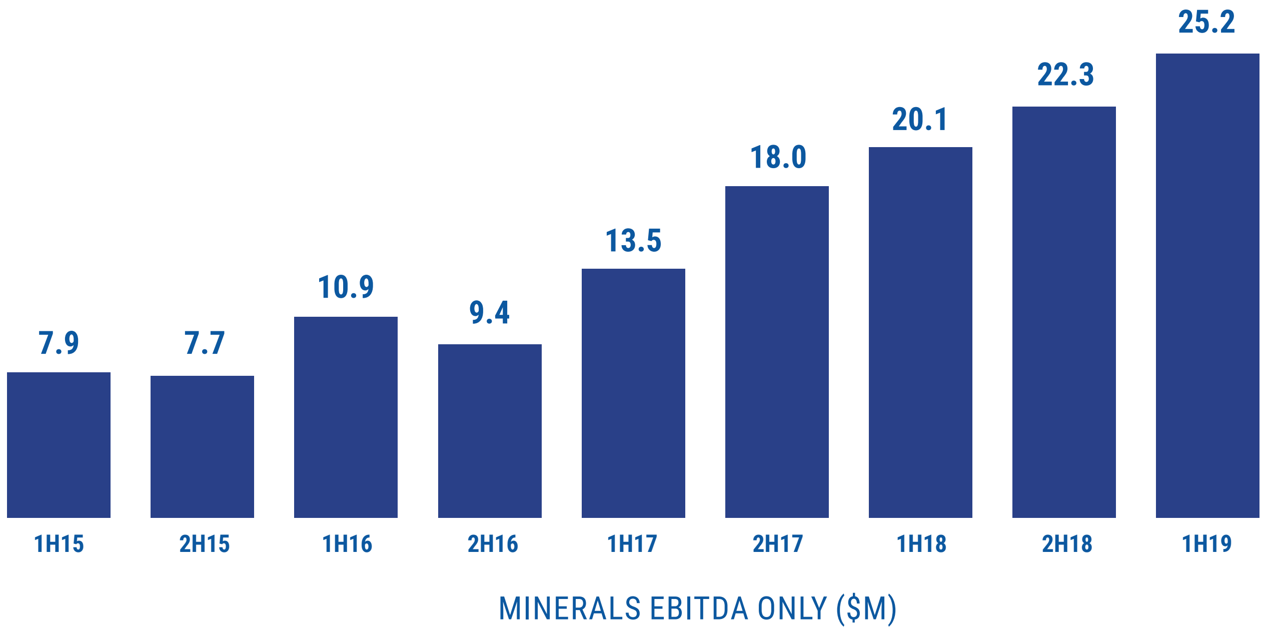
Institutions	66.85%
Employees, directors & company related parties	3.27%
Private shareholders	5.78%
Brokers & banks	13.27%

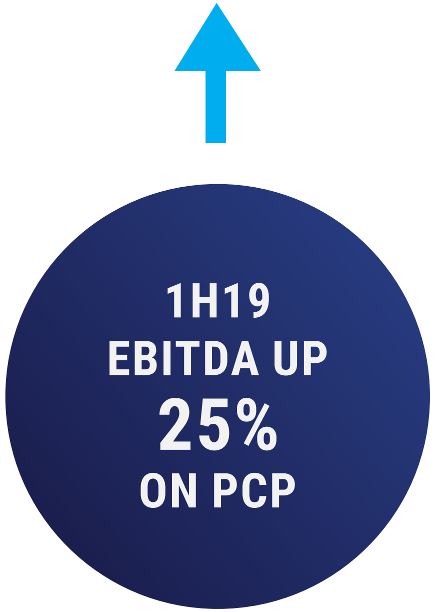
SHARE PRICE – 12 MONTH TREND

LARGEST SHAREHOLDERS	SHARES (M)	%
Perennial Value Management	45.98	12.22
Fidelity Investments – US	25.81	6.86

EBITDA
Strong earnings growth

Minerals business remained profitable throughout downturn





Balance sheet
1H19 revenue up 19% on 1H FY18

- Robust balance sheet
- Conservatively geared with strong net cash position $20.6m
- Receivables exceeded payables by 94%
- Net asset position improved further as at 31 December 2018
- Fully-franked interim dividend declared of 0.8 cents per share – 22% 1H19 NPAT payout ratio
- Committed to sustainable dividend policy – ongoing investment in R&D

$m	31 DEC 18	30 JUNE 18
Cash	26.8	13.9
Receivables	46.5	49.3
Inventory	37.7	33.6
Fixed Assets	38.1	36.5
Intangibles	59.6	59.5
Other assets / deferred tax	32.9	33.3
Total Assets	**241.6**	**226.1**
Payables	24.0	26.4
Bank loans	6.1	5.9
HP finance	0.1	0.2
Other liabilities, provisions, current tax	8.6	7.5
Total equity	**202.8**	**186.1**

Established Global Business
Extensive network

Clients & Industry Partners
Long-standing collaborative relationships

IMDEX™

OUR CLIENTS

- Drilling contractors and resource companies in all key mining regions

INDUSTRY PARTNERS

- CRC ORE, MINEX CRC and CSIRO
- METS Ignited
- Orica, Anglo American, Teck Resources

DIRECTLY SUPPORTING 18 OF THE TOP 50 MINING COMPANIES GLOBALLY

- BHP Billiton
- Rio Tinto
- Glencore
- Vale
- Southern Copper
- Barrick Gold
- Anglo American
- Newmont Mining
- Newcrest Mining
- Teck Resources
- Goldcorp
- South32
- Agnico Eagle
- SQM
- Sumitomo Metal Mining
- Randgold Resources
- Boliden
- First Quantum Minerals

LONG-STANDING DRILLING CLIENTS

- Boart Longyear
- Swick Mining
- Ausdrill Group
- Major Drilling
- DDH1
- Mitchell Services Ltd
- Geodrill Limited
- Foraco
- Hy-Tec
- Australian Shaft Drilling

Our People
World-class engineering and development capabilities

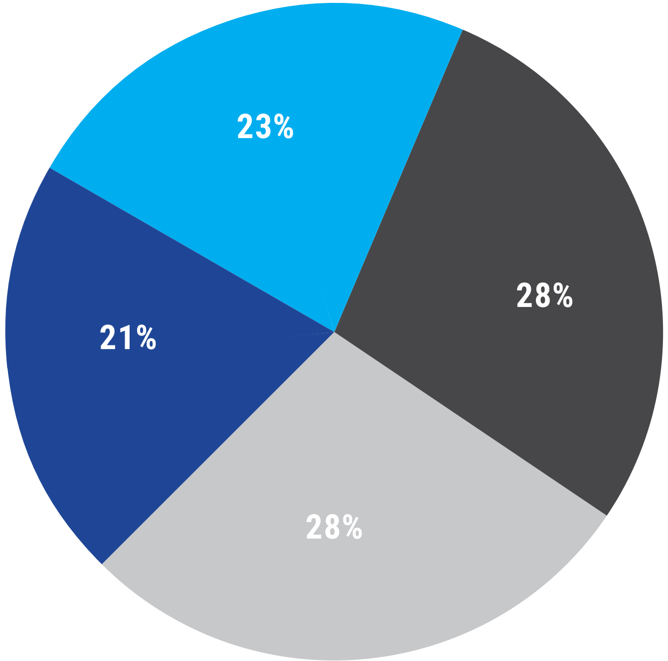
EMPLOYEES BY FUNCTION

ENGINEERING, R&D & IT

SUPPLY CHAIN

EXECUTIVE & CORPORATE

SALES & OPERATIONS

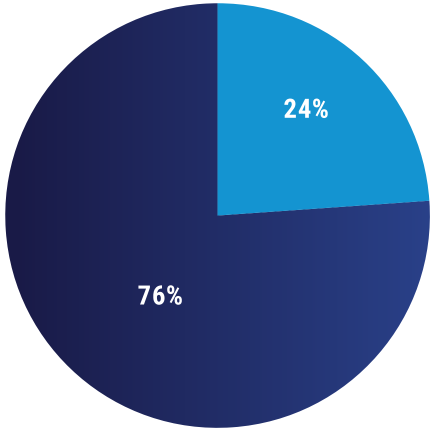


TOTAL NUMBER OF EMPLOYEES
523 AS AT MAY 2019

EMPLOYEES BY GENDER

FEMALE

MALE

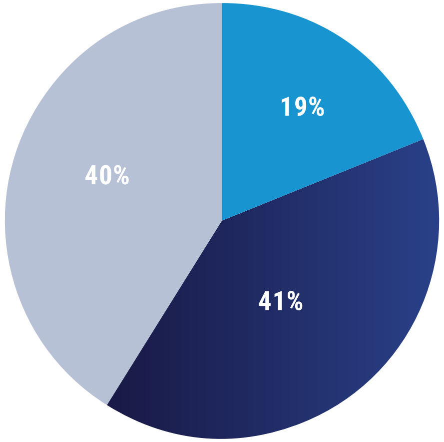


EMPLOYEES BY REGION

ASIA PACIFIC

AMERICAS

EUROPE & AFRICA



Safety & ESG
Areas of focus FY19

SAFETY
- Focus on improving safety performance
- Enhancing visible safety leadership
- Improving systems and compliance
- Implementing technology solutions – iAuditor
- Enhancing employee training and education

SOCIAL
- Developed Modern Slavery Policy
- Implemented Supplier Code of Conduct to align with IMDEX's transparent, safe and ethical procurement practices

ENVIRONMENTAL
- Increasing number of solids removal units on rent – smaller site footprint and significant water reduction

GOVERNANCE
- Developed Conflict of Interest Policy and process for disclosing and managing conflicts
- Annual employee ethics training and certification
- Annual employee anti-bribery and anti-corruption training
- Implementing revised risk, compliance and legal framework