



IMDEX Annual General Meeting

2017 Financial Year

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IMDEX[™]
REAL-TIME SUBSURFACE SOLUTIONS

Welcome

Introducing our Board



**MR BERNIE
RIDGEWAY**

Managing
Director

Appointed to the Board
23 May 2000

**MS SALLY-ANNE
LAYMAN**

Non-Executive
Director

Appointed to the Board
6 Feb 2017

**MR ANTHONY
WOOLLES**

Non-Executive
Chairman

Appointed as
Chairman 1 July 2016

**MR IVAN
GUSTAVINO**

Non-Executive
Director

Appointed to the Board
3 July 2015

**MR KEVIN
DUNDO**

Non-Executive
Director

Appointed to the Board
14 Jan 2004

AGM Agenda



Chairman's Address

Resolutions & Voting

Close of 2017 Annual General Meeting

Managing Director's Address

Refreshments

Chairman's Address

Mr Anthony Wooles

Chairman's Address



FY17 Highlights

- Improved capital structure – equity raising and new debt facility
- Divested and wrote off oil and gas assets
- 100% focused on core minerals business
- Revenue of \$176.2m, up 23% (FY16: \$143.3m)
- EBITDA OF \$31.5m, up 55% (FY16: \$20.3m)

Priorities for FY18

- Safety
- Leveraging strong market conditions – organic growth
- Market extension – transformation growth
- Delivering sustainable earnings growth to shareholders
- Return to attractive dividend policy

Resolutions & Voting

Close of IMDEX 2017
Annual General Meeting

Managing Director's Address

Mr Bernie Ridgeway

We are a leading global METS* company.

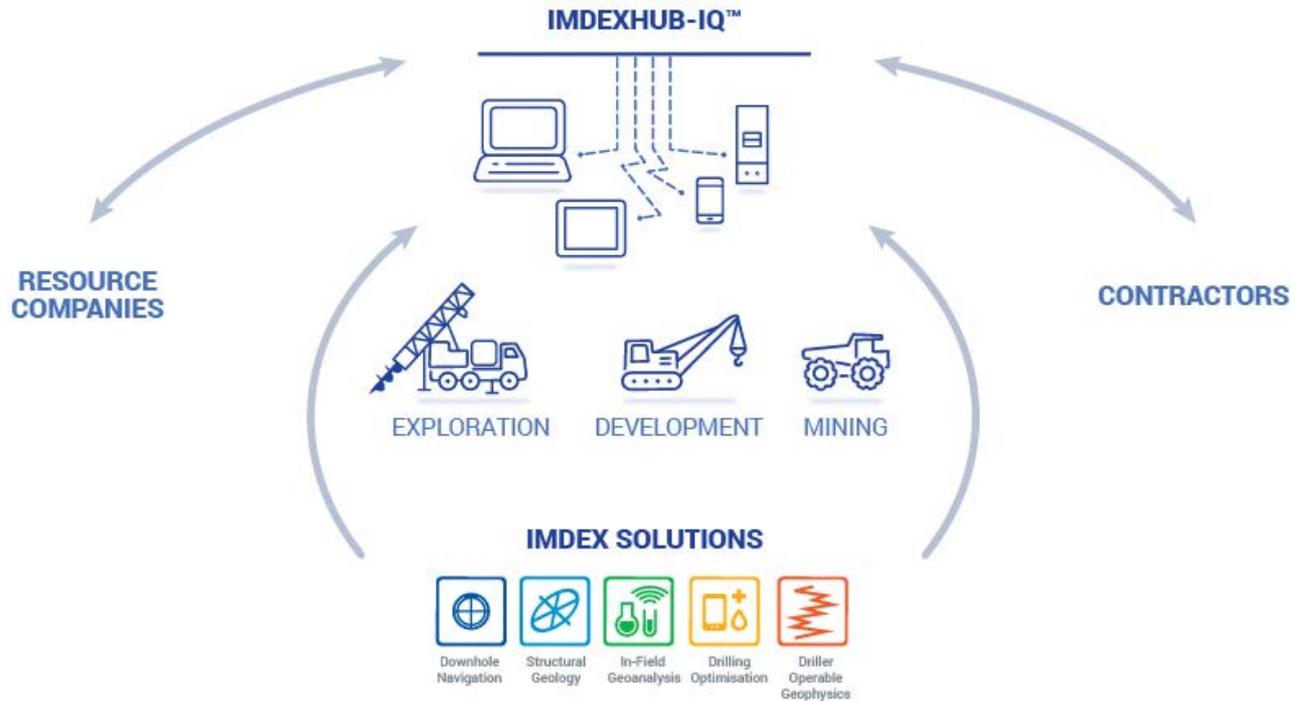
Our solutions improve the process of identifying and extracting what is below the earth's surface for drilling contractors and resource companies – we let customers know where it is and what it is...now.

Our **vision** is to be the leading provider of real-time subsurface intelligence solutions to the global minerals industry.

Leading IMDEX Brands



Connectivity / IMDEXHUB-IQ™



IMDEX Integrated Solutions

Exploration to Mining



Our solution sets simplify the process of identifying and extracting what is below the earth's surface for drilling contractors and resource companies.

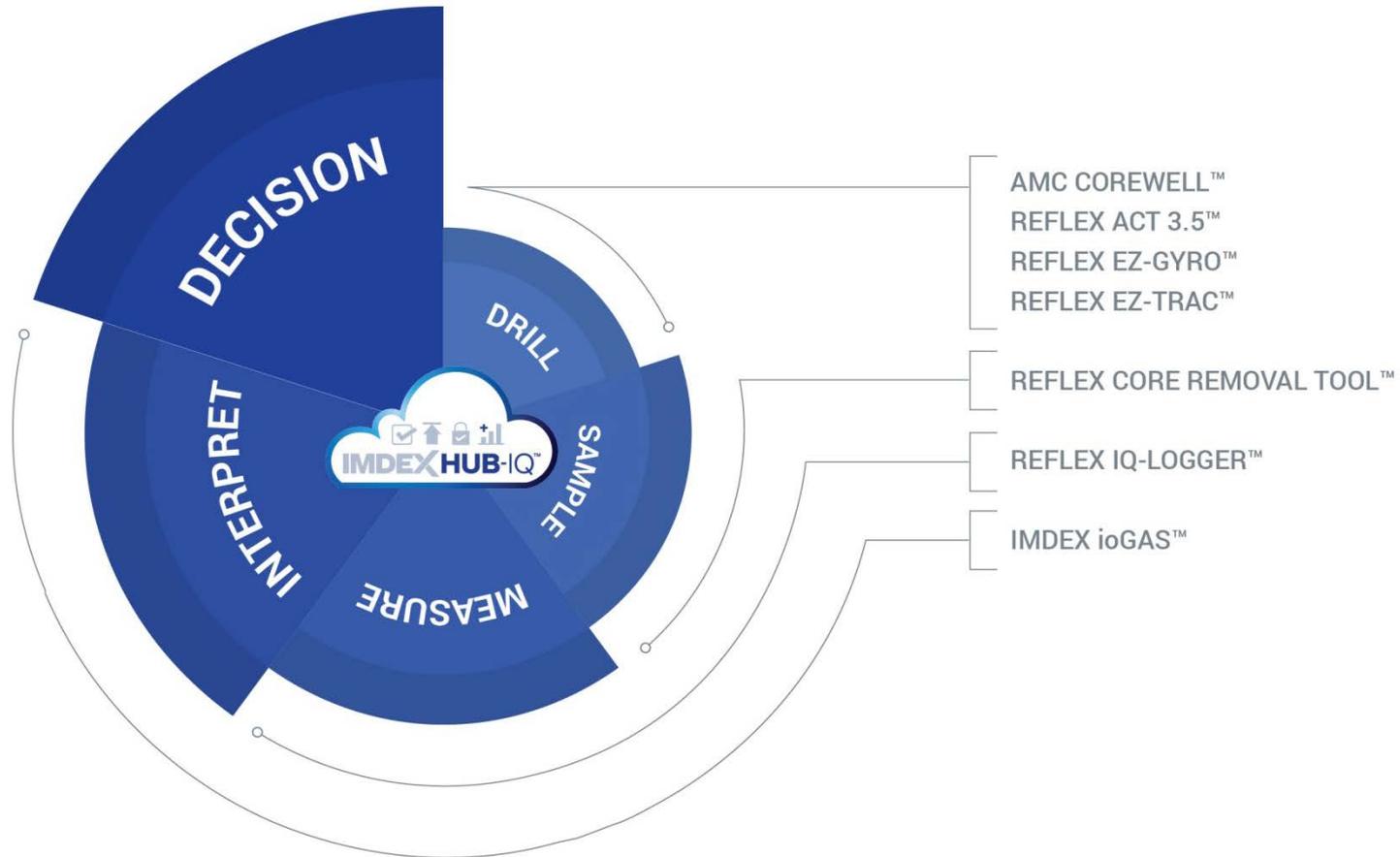
Together our technologies provide geological information in near real-time supporting critical decision making from exploration to mining.

Our products and technologies assist customers to control their costs and increase their productivity by providing end-to-end solutions across the full mining life cycle.



IMDEX Solution Sets

Structural Geology Example



Digital Transformation

Benefits to Business



Sales

Making it easier for customers to acquire our products and services



Revenue

Improve revenue assurance
More efficient billing



Customer experience

Enhancing overall client experience in every touch-point



Efficiency

Ensuring we operate efficiently through process improvement and new systems



Staff

Eliminate common frustrations with internal systems



Visibility

Greater insight and transparency with business information



Reporting

Real-time reporting on meaningful data, to make better and faster business decisions



Mobility

Work from anywhere on any device



Network

Faster networks & system response



Review of 2017 Financial Year

FY17 Key Metrics

(\$millions)



\$MILLIONS UNLESS INDICATED OTHERWISE	FY17	FY16	VAR	VAR%
Revenue from continuing operations ¹	176.2	143.3	32.9	23%
EBITDA from continuing operations	31.5	20.3 ²	11.2	55%
NPAT	3.6 ³	-56.2 ⁴	59.8	
EPS (cents)	1.1	-23.1	24.2	
Operating cash flow from continuing operations (excluding financing costs)	20.7	10.0	10.7	107%
Net assets	159.8	115.6	44.2	38%
Number of employees as at 30 June	437	468 ⁵	-31	-7%

¹ AMC Oil & Gas is discontinued and Imdex's 30% share in VES has been written-off

² Normalised to exclude restructure and other one-off costs totalling \$5.2m

³ Includes \$16.2m (non-cash \$11.5m) of financing costs in relation to Bain Capital, which has been fully repaid

⁴ Includes impairment costs of \$32.2m associated with the VES JV and \$17.8m of restructuring and other costs, of which \$12.6m relates to the divestment of AMC Oil & Gas

⁵ Includes 74 AMC Oil & Gas employees within discontinued operations

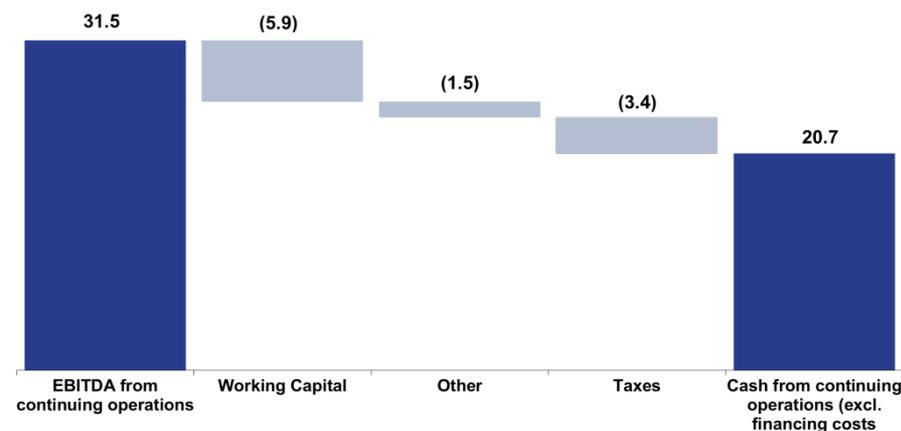
Balance Sheet & Working Capital

(\$millions as at 30 June 2017)



\$MILLIONS UNLESS INDICATED OTHERWISE	30 JUN 2017	30 JUN 2016
Cash	19.4	13.0
Receivables	41.5	28.8
Inventory	29.9	27.4
Assets held for sale ¹	-	3.2
Fixed assets	32.2	38.2
Intangibles	60.4	60.9
Other assets / deferred tax	27.5	24.9
TOTAL ASSETS	210.9	196.4
Payables	30.4	20.8
Bank loans	6.5	43.0
HP finance	0.6	1.2
Other liabilities, provisions, current tax	13.6	15.8
TOTAL EQUITY	159.8	115.6

¹Oil and gas technology written-off



²Represents cash inflows of \$19.5m (prior to financing costs) adjusted for cash outflows from discontinued operations of \$1.2m.

FY17 Highlights



Despite challenges through the cycle we delivered

Reduced
Cost Structure

Divested
Non-core Oil &
Gas Assets

Consolidated
Facilities

Maintained
Margins

Board
Renewal

Strengthened
Balance Sheet

Strong Cash
Flow

Commenced
Internal Digital
Transformation

Consistently
Invested in
Product
Development

Commercialised
New Products &
Technologies



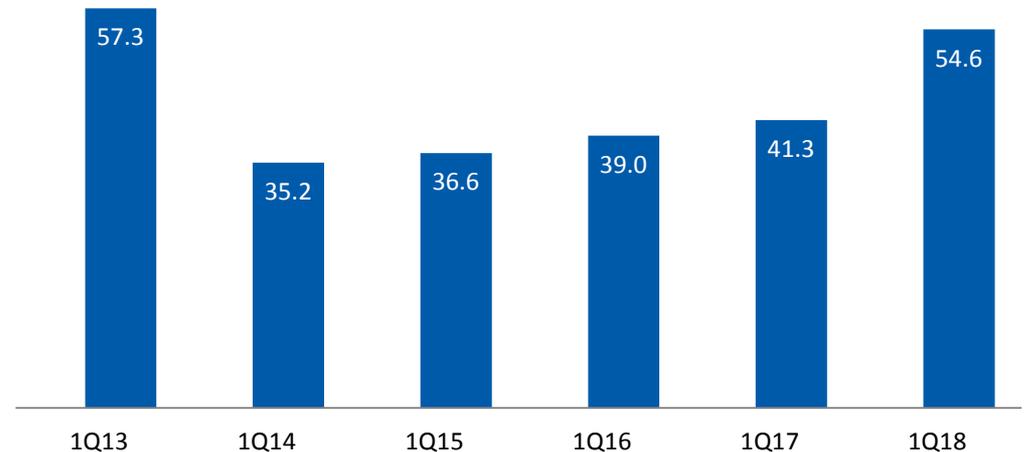
Review of 1Q18 & Market Conditions

1Q18 Overview

A positive start to FY18

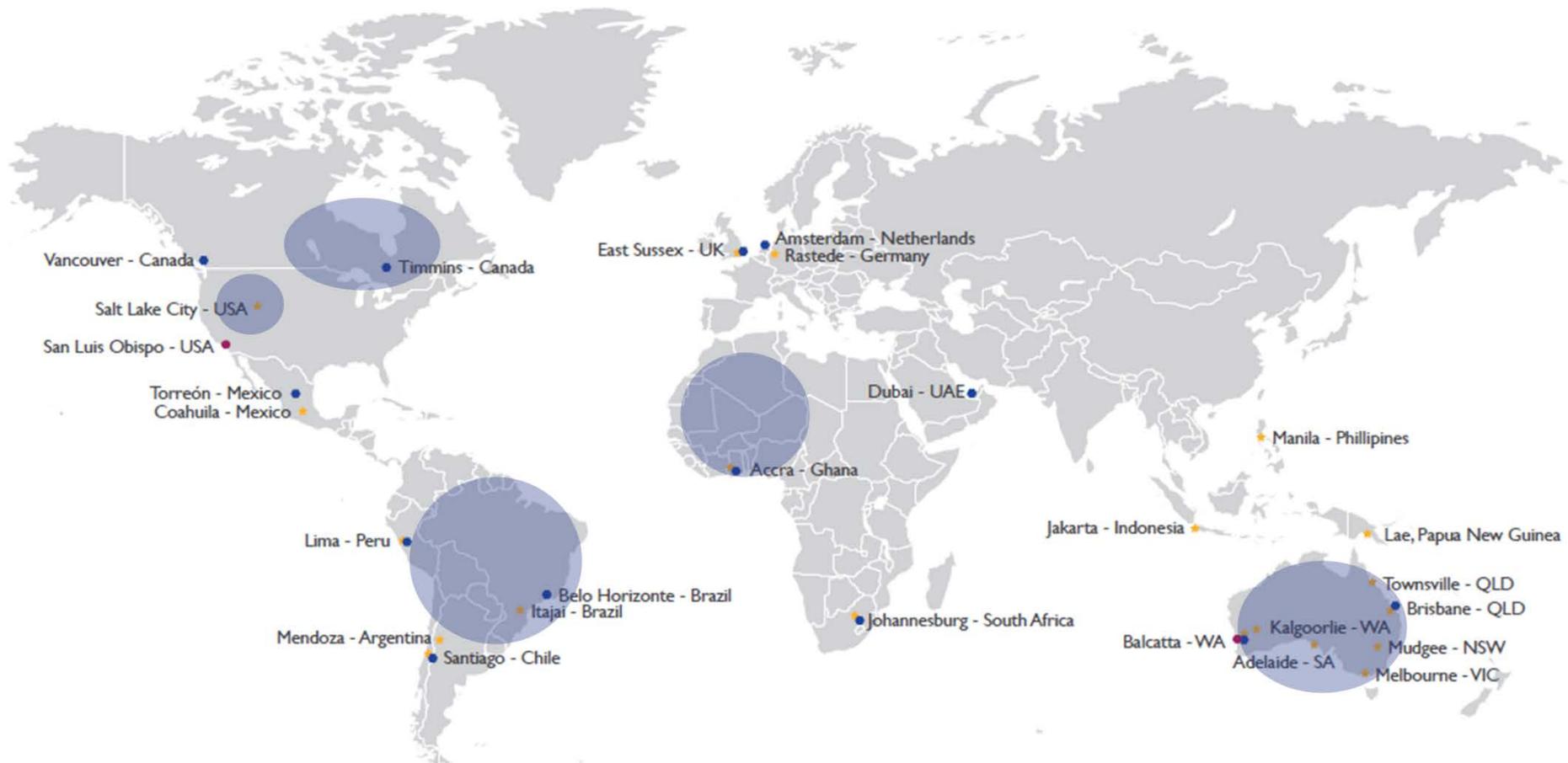
- Focus on safety
- Revenue of \$54.6m (unaudited), up 32% (1Q17: \$41.3m) – highest 1Q result since 1Q13
- EBITDA OF \$11.4m (unaudited), up 42% (1Q17: \$8.0m)
- Robust yet steady trading conditions
- Increased market share
- Further take-up of new technologies
- Rebrand to align with vision and focus on IMDEX integrated solutions
- Progressing internal digital transformation project

1Q MINERALS REVENUE (\$MILLIONS)



Global Business

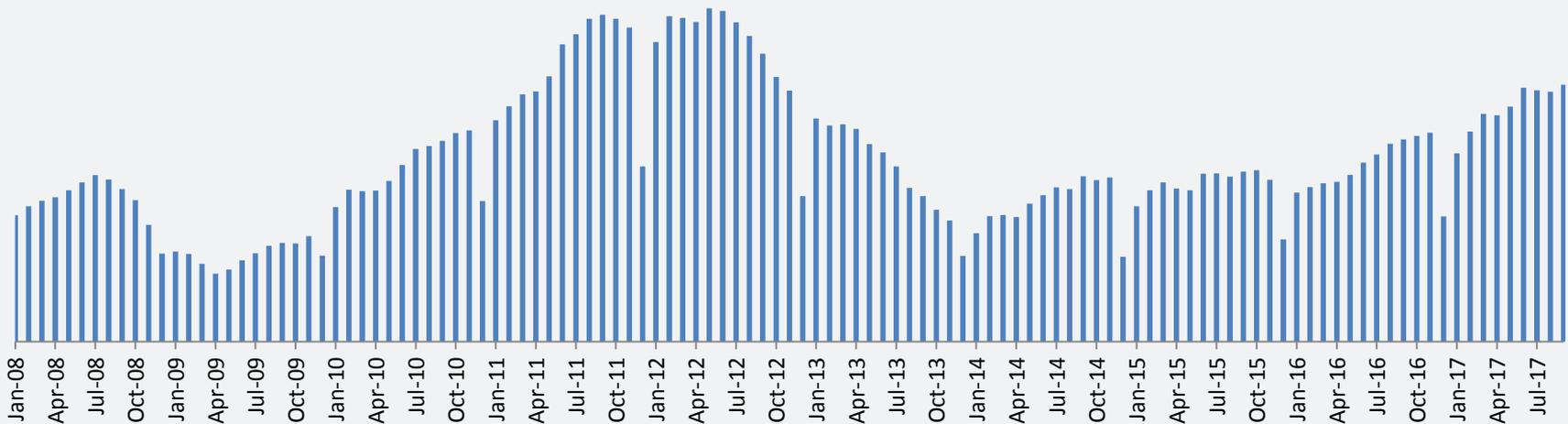
Operational Leverage



*IMDEX presence – map does not include distributors
Mining industry hot spots*

REFLEX Instruments on Hire

(Number of units)



- Instruments on hire increased CY14-CY16 despite significant decrease in exploration expenditure over those 3 years
- 30 September 2017, 27% increase compared to 30 September 2016
- Increased demand for and adoption of traditional survey and core instrumentation, together with more recent technologies
- Most newer technologies yield higher rental rates due to greater value add for clients

Market Update



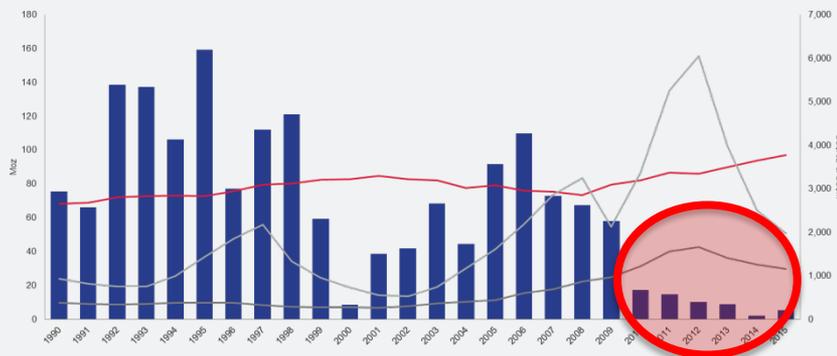
Broader based recovery globally

- Increased activity in the minerals sector – particularly in Canada, Western USA, Latin America, West Africa and Australia
- Activity uplift initially associated with stronger gold price – now a broader-based recovery
- Major, intermediate and junior companies well-funded with increased budgets
- Large resource companies – continuing to focus on increasing efficiencies, cost reduction
- New technologies are gaining momentum in order to drive efficiencies and productivity
- Mining companies need to replace depleting reserves

Market Update

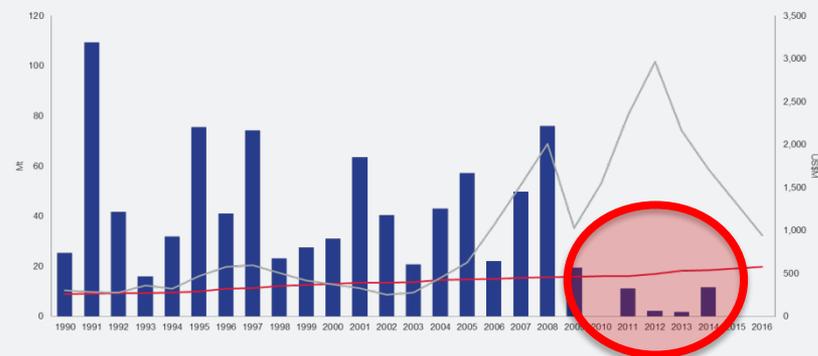
Major Gold & Copper Discoveries

Major Gold Discoveries



- Gold in Reserves, Resources, and Past Production (Moz)
- Estimated Gold Production (Moz)
- Gold Price (US\$/oz)
- Discovery-oriented Gold Budgets (US\$M)

Major Copper Discoveries

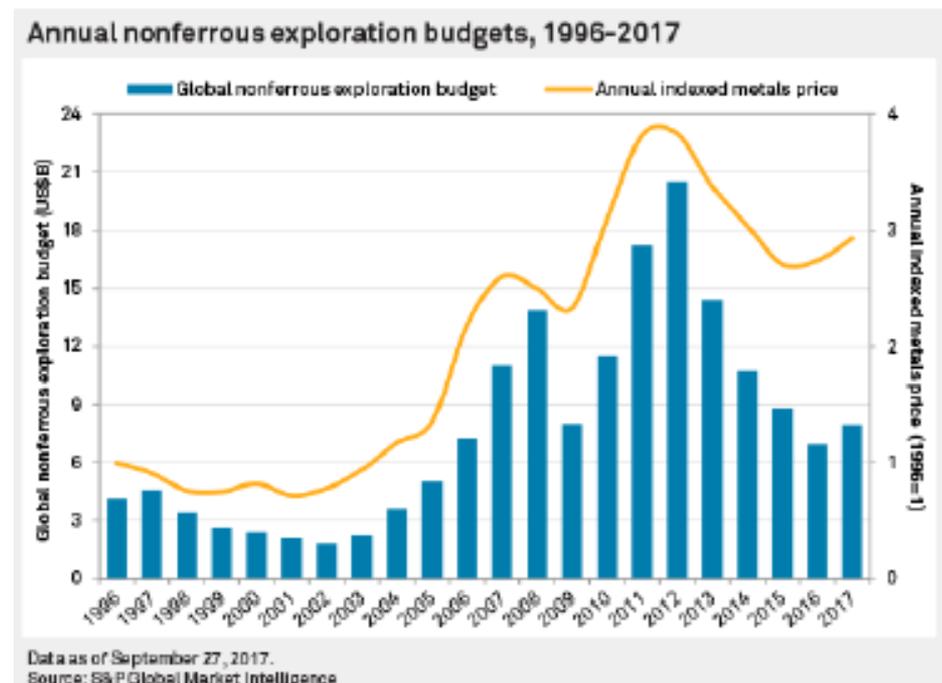


- Copper in reserves & resources (Mt)
- Estimated Copper Production (Mt)
- Discovery-oriented Copper Budgets (US\$M)

Market Update

Non-ferrous exploration expenditure 1996-2017

- Budget 2017 spend up 14% on CY16.
- CY18 budgets forecast to increase by a similar amount
- Gold budgets up by 22% year-on-year
- Gold/copper represent >70% of global expenditure.
Gold/base metals >80%
- The Americas attracted >50% of expenditure, Asia/Pacific – 17.5%, Africa – 14%



Denver Gold Forum – September 2017

Goldcorp CEO – David Garofalo

Garofalo noted that the underinvestment in exploration over the past five years was a major issue.

“We have not replaced what we’re mining,” he said.

“We’re going to be busy for the next decade.”

Rangold CEO – Mark Bristow

....companies stopped investing in exploration during market troughs, even though this was essential to long-term business growth.

Newcrest Mining MD & CEO – Sandeep Biswas

“Exploration is in our DNA and the best value we can add is through the drill bit,” he said.

“Drill and drill often, he said.”

S&P Global Research Analyst – Christopher Galbraith

.... gold exploration budgets were up 22% in 2017 compared with 2016.

.... as the industry rebound gains traction, we expect 2018 budgets to increase at about the same pace as this year

Strategy

Driving Sustainable Earnings Growth



- Growth of core business historically driven by cyclical upswing and the introduction of new technologies
- Strategic positioning for sustainable earnings growth
- FY18 investing in two-tiered strategy:
 - **Organic** – protect and grow core business
 - **Transformational** – extension into new market segments
- Open to potential technology acquisitions that align with strategy



Differentiators

Positioned for strong sustainable earnings growth



Global Reach

**Digital Business
Transformation**

**Leading
Technologies**

**Integrated
Solutions**

**Talented
People**

Summary & Outlook



- Strong performance in FY17 and 1Q18
- Activity within major mining areas is robust – early stages of cyclical upswing
- Broader-based recovery – steady and sustainable
- Major, intermediate and junior companies well-funded with increased budgets
- There remains a fundamental need to replace diminishing resources and reserves
- REFLEX instruments on hire at 30 September 2017 27% up on 30 September 2016
- Strategic positioning to achieve sustainable earnings growth for shareholders
- Solid balance sheet – ability to drive organic and transformational growth
- Stronger financial performance expected in FY18

Thank you

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